



# Premier Properties Journal

## Letters of Recommendation from Buyers & Sellers

Please accept this recommendation as our strong endorsement of your professionalism, your real estate expertise, and your strong work ethic in successfully selling our home in Incline Village. There was no question or second thought on our part when it came time to sell our property that you would be the listing agent. It was an easy decision and the right decision.

You were always available to us despite our being 2900+ miles away from Incline Village. Additionally, you really went above and beyond our expectations with advertising and showing our home as well as your additional support in caring for our property when unexpected maintenance and services were required.

Your "can do" attitude, real estate expertise and likability made this sales transaction smooth and seamless, and your untiring efforts and support did not go unnoticed. As they say in baseball, "You hit it out of the park." Thank you for a job well done!

Joe & Carol Sweeney

### **To All Existing and Prospective Sellers and Buyers of Residential Real Estate in Incline Village:**

I interviewed several real-estate brokers in the early process of selling my home in Incline Village. Ina Haupt stood out immediately to me as knowledgeable and professional. However, as I got to know her better and worked with her, I was very pleased to discover that she is a kind, diligent, caring real estate professional. I travel a lot for business, but even when I was away, she tirelessly and relentlessly marketed, prepped and showed my home throughout the long winter months.

When we received and accepted an offer, she also fastidiously stood by my side in dealing with all the subtle but necessary nuances of the inspection and exceptions removal process, all of which resulted in a successful sale at a very good price. I discovered, much to my delight, that from the beginning to the end, her tireless attention to detail, from staging and marketing, to cleaning and moving, her sensible recommendations for the tasks at hand, made the job easier for me and my family.

I enthusiastically recommend Ina with complete confidence. She distinguished herself representing me both as a seller and as a buyer in separate transactions, both of which, for reasons that had nothing whatsoever to do with her, required flexibility, adaptability and persistence, all of which are characteristics she possesses in abundance.

Despite all that, however, one of the biggest bonuses for me, which made the process even better, is that she's got a great heart and is a fabulous person and I am both pleased and proud to be her friend.

One of Ina's many extremely satisfied clients — Eric Miller

We found Ina to be extremely thorough, concise, and straight-forward in sharing her expertise on the market value of our home. We both enjoyed her pleasant demeanor and felt her personal connection with our circumstances concerning the value of our home. We especially appreciated her thoughtful and meticulous observation of every detail of our landscaping, floor plan and additions to our home. Ina was very timely with all of her responses and documents. We consider Ina Haupt to be the most professional and well-informed realtor/broker in the Tahoe area. Her professional knowledge and personal connectivity with our needs was exemplary. Based on our association and experience with Ina, we are confident that using her, as our realtor, would be to our benefit and undoubtedly would be a rewarding experience.

Sincerely, Tom and Lynette

Now that we have completed escrow on our home in Incline Village, we just wanted to send you a note thanking you for all your effort. We were really lucky to have found you.

Your quick response to our original inquiry last Thanksgiving really set things in motion. During several trips to the area, you drove us from place to place, allocating the entire day to showing us as many places as we could squeeze in several times. Your search included emailing new listings, printing notebooks for our reference and monitoring the status of those listings that interested us. Ultimately, your recommendation to submit a backup offer resulted in our purchase of the property we liked best.

Your support through escrow, providing a punch list and timeline for all the actions that needed to be completed by each party, really made the deal go through. Without your attention, I don't believe that we would have closed on time.

Thank you to for your support after the close of escrow in getting the gas turned back on, and putting a space heater in the house to prevent freezing really were above and beyond what we have experienced from other realtors in other transactions. We can't thank you enough.

Laura and Carl Johnson

I want to thank you for doing such a wonderful job in an absolutely professional manner. Your competency and attention to detail was refreshing in this day and age.

Best Regards, Mitch Pochna

*Ina is the best... so knowledgeable and experienced, Ina made selling our house an easy experience. She staged our house beautifully and listed it quickly with stunning photography. It sold quickly and for a good price. She and her staff worked hard for us and went above and beyond.*

*Melissa and Michael*

*My wife and I were just saying: if we listed our house, whom would we want for our agent? Then about a week later, we met Ina Haupt who rang the doorbell and asked if she could preview our house for her prospective buyer. We ended up selling our house and Ina was the agent for the buyer. She was much more competent than our agent.*

*Ina is a long term resident of Incline Village and she impressed me with her recognition of value in the Tahoe market. Her energy and attention to detail was only surpassed by her knowledge and experience at her business.*

*In the future, if we were involved in a real estate transaction in the Tahoe area, I would want to work with Ina and would highly recommend her. Our only regret is that we left the Tahoe area and could not enjoy Ina's friendship.*

*Mark Bredesen*

*From start to finish Ina was a true professional and a delight to work with. She understood as trustees to our mother's home we were broke and needed to get the best price and sell it quickly. Her attention to detail in negotiations where we knew minimal was a life saver. Her staging of the house was sublime. Thirty day escrow!*

*Wham, Bam, Thank you Ma'am! Casey Eldredge*

*Thank you. We are very excited. Looking forward to meeting our new neighbors. Thank you for helping us meet them. We know that this house is going to be perfect for us. We can't thank you enough for assisting us in acquiring it.*

*All the best, Jennifer and Mark*

*Ms. Haupt is known in the community as a hard worker who still finds time for her family and to volunteer her services to charitable and other benevolent causes. She has an excellent reputation in the community for honesty and integrity. I have had occasion to retain her professional services in the past, and was impressed by her diligence in pursuing the matter to a successful conclusion on my behalf.*

*Very truly yours, Judge James V. Mancuso*

***I look forward to working with you.***

# Ina Haupt

Broker/Owner

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*Ina, we both know that this transaction was no breeze!!! More like gusty winds, thunderstorms and lightening! But... you made the clouds part and allowed the sun to shine on our sale! Your professionalism, expertise & steely resolve won out against incompetence. Thank you for all you did!*

*Doug & Mindy*

*Whether you are looking to buy or sell, and if you are looking for the most professional, honest and hard working Real Estate Broker in the Lake Tahoe area you should put your wishes in Premier Properties of Lake Tahoe and Ina Haupt's hands because she will do everything humanly possible to make your dreams come true.*

*Take it from me, I did and would do it again.*

*Sincerely, Bianca*

*We are writing to express our satisfaction with real estate agent Ina Haupt, Broker/Owner of Premier Properties of Lake Tahoe. She has represented us in real estate transactions in Incline Village, Nevada. Ina is savvy, personable and knows the market inside and out.*

*We are nothing but pleased with her work ethic and her expertise, and we recommend her to anyone.*

*Sincerely, Jed and Celia*

*Dear Ina, Nancy and I are extremely happy now that we have officially become "Decliners" and are appreciative and grateful for all of your efforts, help and tenacity in working with us over the past 18 months to make this happen. You were very effective, patient and diligent working remotely with us while we were out of the country and provided many listings for consideration upon our return. You were always available for us. Your hard work got the deal closed for us. Please accept this as our strong recommendation and endorsement to any potential future clients. Most importantly, THANK YOU.*

*Regards, Nancy & Rod*

*Happy New Year, Ina. Thank you for all the hard work you put in selling our home on Tyner Way and for making the transaction smooth. We think the timing was excellent on your part and thank you again for making the deal happen.*

*Steve*

